

Novato Market Overview

Week of September 16, 2009

Type	# of Total Units		% of Total	
	# Total Units	In Escrow	Active	In Escrow
SFDs	234	108	54%	46%
CIDs	102	66	35%	65%
All SFDs and CIDs	336	174	48%	52%
SFD by Price Range				
\$0 -- \$500K	48	39	19%	81%
\$500,001 -- \$600K	36	23	36%	64%
\$600,001 -- \$700K	30	16	47%	53%
\$700,001 -- \$800K	36	10	72%	28%
\$800,001 -- \$999,999	35	10	71%	29%
\$1M -- \$1.25M	23	7	70%	30%
\$1.25M -- \$1.5M	12	3	75%	25%
\$1.5M+	14	0	100%	0%
Total	234	108	54%	46%

Compliments of Your

Frank Howard Allen Realtors

Real Estate Professional

915 Diablo Ave., Novato 415.897.3000

% in Contract

Less than 25%

25% to 40%

Greater than 40%

Type of Market

Buyers Market

Neutral Market

Sellers Market